

DTC
A U D I T

■ "DTC Audit" SRL

R.Moldova, or. Chișinău str. A. Russo 59/4 of. 164

Certificat de înregistrare MD0086627 din 22.01.2009

Numărul individual 1905086 din Registrul public al entităților de audit

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AUDITORS' REPORT

on the Financial Statements

prepared in accordance with National Accounting Standards

for the year ended December 31ST, year 2022

of the Non-Banking Credit Organization SMART CREDIT LLC

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GENERAL INFORMATION

Non-Banking Credit Organization SMART CREDIT LLC ("the Company") was incorporated in May 05th 2010 year, according to the Certificate of Registration nr.MD 0095695, issued by the Ministry of Information Development from Republic of Moldova, with the purpose of granting and managing loans, providing guarantees on loans and bank loans, make investments according to *the Law on non-banking credit organizations no.01 dated 16.03.2018*, approved by the Parliament of Rep.of Moldova.

Its registered address is: 10 Nationala str., Ungheni city, Republic of Moldova.

The Company's offices are located on:

- 10, Nationala street, Ungheni city, Rep.of Moldova;
- 10, Crestiuc street, Ungheni city, Rep.of Moldova;
- 73, Mihai Eminescu street, II floor, Calarasi city, Rep.of Moldova;
- 1, Iu.Gagarin Avenue, Chisinau city, Rep.of Moldova;
- 1, Barbu Lautaru street, Cimislia city, Rep.of Moldova;
- 1/C, Stefan cel Mare street, Causeni city, Rep.of Moldova;
- 13, Independentei street, Riscani city, Rep.of Moldova;
- 13V, 31 August 1989 street, Cahul city, Rep.of Moldova;
- 21/4, 31 August 1989 street, Edinet city, Rep.of Moldova;
- 33, 31 August 1989 street, Drochia city, Rep.of Moldova;
- 1/3 Independenței street, Briceni city, Rep. of Moldova;
- 6, Chisinaului street, Hincesti city, Rep. of Moldova.

The Company's number of employees as at 31 December 2022 was 53 persons.

For the revised year (2022), the top management team was comprised of:

- Cozmolici Sergiu - Chairman of the Board;
- Angheluta Ecaterina / Secrieru Natalia – Executive Director;
- Gulica Natalia – Chief Accountant.

Description of Business and Consumer loan products

Currently, the company operates in Ungheni, Calarasi, Cimislia, Causeni, Riscani, Cahul, Edinet, Drochia, Hincesti, Briceni and Chisinau regions of the Rep. of Moldova, offering loans to privates enabling them to repair their houses, for sanitation, for education of members of their families, loans to businesses in order to foster trade and commerce. The main activity of this region is agriculture and commerce.

Business Model

Key Partners Local banks, Kiva, Coopest, Helenos, EMF Microfinance Fund (AGmvK), Fondation Grameen, GLS Alternative, Persons, SMEs	Key Activities Loans Insurances	Value Proposition Fast, simple loans and insurances for disadvantaged people. We help people to fulfill their dreams.	Customer Relationships Long term partnership	Customer Segments Rural people from Moldova
	Key Resources Team Software Money		Channels Branches, Referents, Billboards, Newspapers, Flyers	
Cost Structure Money, HR		Revenue Streams Interest, commissions loans, Commissions on insurances		

Company's loan products are unsecured business and consumer loans with maturity of not less than 12 months and not longer than 180 months; the loan amounts of not less than approximately 100 EUR and not more than approximately 50.000,00 EUR equivalent in MDL (1.000.000,00 MDL), and the financial ratios ROE (*Return on Equity*) and ROA (*Return on Assets*) registered in 2022 year the values of 20,85 % and 4,33 %.

All procedures of the company's activity are established and described in the Internal Operational Handbook, approved by the board of the company according to the minute's nr. 89 from 20.12.2022.

Description of revenue base

The Company's revenue consists of (i) loan agreement commission fees, which are charged for receiving, processing the loan application and issuing the loan, or modifying the valid loan conditions; (ii) interest, which is charged on the outstanding principal amount; and (iii) various fees applied in case of different breaches of loan agreement. Company business is built on the concept that we need only performing customers and we want to avoid situations with poorly performing or defaulting loans. Therefore, the majority of Company's interest and fees income is coming from the normally performing customers. Fees applied in cases of different breaches are targeted, as a whole, to compensate the lost money that we should have otherwise received duly according to the original loan agreements.

INDEPENDENT AUDITOR'S REPORT

Opinion

We have audited the financial statements of the Non-Banking Credit Organization SMART CREDIT LLC which comprise the statement of financial position as at December 31, 2022, income statement, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2022, and its financial performance and its cash flows for the year then ended in accordance with National Accounting Standards (NAS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISA). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements of the Non-Banking Credit Organization SMART CREDIT LLC, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with National Accounting Standards, and with normative acts approved by the National Commission for Financial Market.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative, but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISA will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control;
 - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
 - Conclude on the appropriateness of management's use of the going concerns basis of accounting and, based the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue activity. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Other Matters

This report is addressed solely to the organization's shareholders, as a body. Our audit work has been undertaken so that we might state to the organization's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the organization and the organization's shareholders as a body, for our audit work, for this report, or for the opinion we have formed.

The engagement partner on the audit resulting in this independent auditor's report is Tatiana Nicora.

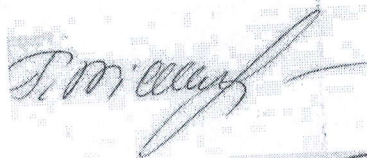
Tatiana NICORA

Licensed Auditor, Director

Certificate of audit qualification nr. AG 000194 issued on 08.02.2008

Certificate of audit qualification nr. APFN 0000078 issued on 19.11.2015

„DTC Audit” SRL / Registration no. 1905086



Chişinău, Republic of Moldova
February 23, 2023

O.C.N. SMART CREDIT S.R.L.
BALANCE SHEET
PREPARED AS AT 31 DECEMBER 2022

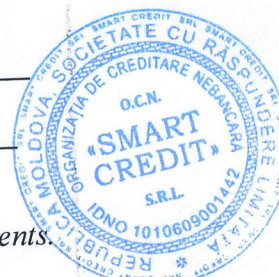
	Notes*	2022 MDL	2021 MDL
ASSETS			
Cash in hand	2	643 460	1 595 623
Current bank accounts	2	12 173 742	14 869 039
Other cash equivalents	2	274 503	147 096
Investments in securities and shares	2.1	220 000	200 000
Changing the value of investments in securities and shares		-	-
Deposits with banks		23 191 559	23 864 650
Loans and borrowings to customers	3	137 786 570	122 147 643
Provisions for loans and borrowings impairment	4	-9 152 280	-7 212 599
Receivables on income accrued (interests on loans, commissions, penalties, etc.)	4	1 995 690	1 053 576
Provisions for interests on loans and borrowings	4	-219 734	-114 739
Property and equipment, intangible assets – net	5	3 596 683	3 602 799
Other assets	6	1 869 497	1 288 698
Total Assets		172 379 690	161 441 786
LIABILITIES			
Deposits for providing loans		-	-
Bank credits, loans and borrowings received	7	126 868 446	123 571 724
Due to interests on bank credits, loans and borrowings received	7	3 313 514	2 994 708
Other liabilities	8	291 315	200 727
Total Liabilities		130 473 275	126 767 159
SHAREHOLDERS' EQUITY			
Share capital		2 075 194	2 075 194
Unpaid capital		-	-
Withdrawn capital		-	-
Legal reserves		208 727	208 727
Other reserves		-	-
Correction of results from previous years		49	-
Retained earnings (uncovered loss) of previous years		32 052 896	32 052 896
Net profit (loss) for the year		7 231 739	-
Profit use of the year (Dividends prepaid)		-	-
Additional Capital		-	-
Difference on revaluation of long-term assets		337 810	337 810
Subsidies		-	-
Total Equity		41 906 415	34 674 627
Total Liabilities and Equity		172 379 690	161 441 786

These financial statements were authorized to be issued on 17 February 2023 by Organization's directors represented by:

Mrs. Secrieru Natalia, Executive director

Mrs. Gulica Natalia, Chief-accountant

[Handwritten signatures]



* The accompanying notes are an integral part of these financial statements

O.C.N. SMART CREDIT S.R.L.
INCOME STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2022

	Notes*	2022 MDL	2021 MDL
Interest income on granted loans and borrowings	9	36 877 531 971	27 247 222 1 013
Other interest income		-	-
Interest expenses on deposits			
Interest expenses and similar charges related to bank credits, loans and borrowings received	10	12 416 519	9 522 456
Net result from the calculation and reverse of provisions for impairment of granted loans and borrowings	11	-3 088 849	-3 359 552
Gross profit/ (loss)		21 373 134	14 366 227
Other operating income (commissions, penalties, other rendered services)	12	7 100 549	8 700 557
General and administrative expenses	13	19 104 936	15 445 085
Other operating expenses	14	130 980	22 057
Operating profit/ (loss)		9 237 767	7 599 642
Investment gain/ (loss) – net		-	-
Financial gain/ (loss) – net	15	-932 295	-399 692
Profit/ (loss) of the period before tax		8 305 472	7 199 950
Income tax expenses	16	-1 073 733	-1 048 217
Net profit (loss)		7 231 739	6 151 733

These financial statements were authorized to be issued on 17 February 2023 by Organization's directors represented by:

Mrs. Secieru Natalia, Executive director

Mrs. Gulica Natalia, Chief-accountant

* The accompanying notes are an integral part of these financial statements.



O.C.N. SMART CREDIT S.R.L.
STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2022

	Value at the end of 2021 year MDL	Increases MDL	Decreases MDL	Value at the end of 2022 year MDL
Share and additional capital	2 075 194	-	-	2 075 194
Share capital	-	-	-	-
Withdrawn capital	2 075 194	-	-	2 075 194
Total Share and additional capital				
	208 727	-	-	208 727
Legal reserves	-	-	-	-
Other reserves	208 727	-	-	208 727
Total Reserves				
	32 052 896	49	-	32 052 896
Retained earnings (loss)				
Correction of results from previous years	-	49	-	49
Retained earnings (loss) of previous years	32 052 896	-	-	32 052 896
Net profit (loss) of current year	*	7 231 739	-	7 231 739
Total Retained earnings				
	32 052 896	7 231 788	-	39 284 684
Additional Capital	-	-	-	-
Difference on revaluation of long-term assets	337 810	-	-	337 810
Total Non-owner's capital				
	337 810	-	-	337 810
TOTAL Fund Balance and Reserves				
	34 674 627	7 231 788	-	41 906 415

These financial statements were authorized to be issued on 17 February 2023 by Organization's directors represented by:

S. Mureș
U. Năg

Mrs. Secieru Natalia, Executive director

Mrs. Gulica Natalia, Chief-accountant



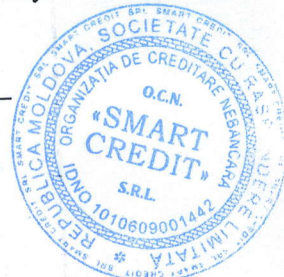
O.C.N. SMART CREDIT S.R.L.
CASH FLOW STATEMENT (Direct Method)
FOR THE YEAR ENDED 31 DECEMBER 2022

	2022 MDL
OPERATING ACTIVITIES	
1.1 Cash Flow	37 730 869
Interest receipts	10 802 766
Interest payments	5 246 688
Other cash receipts related to operational activity	9 868 191
Payments to employees and social contributions	11 048 875
Other payments related to operational activity	11 257 725
Total 1.1	
1.2 Increase (decrease) in assets	7 092 432
Receipts from bank deposits	105 938 902
Receipts from the repayment of loans and borrowings	122 591 276
Payments of granted loans and borrowings	-
Payments of bank deposits	-
Receipts (payments) related to other current assets	- 9 559 942
Total 1.2	
1.3 Increase (decrease) in liabilities	41 452 548
Receipts of banks credit, loans and borrowings received	39 893 420
Repayment of banks credit, loans and borrowings received	1 048 240
Payments of income tax	510 888
Total 1.3	2 208 671
NET CASH FLOW FROM OPERATING ACTIVITIES	
INVESTING ACTIVITIES	
Receipts (payments) related to capital shares	-
Other cash payments	5 699 960
NET CASH FLOW FROM INVESTING ACTIVITIES	- 5 699 960
FINANCING ACTIVITIES	
Deposit receipts of shares, issued shares	-
Other proceeds from financing activities	-
Payments for repurchase of quotas and shares	-
Dividends paid	-
Other cash payments	-
NET CASH FLOW FROM FINANCING ACTIVITIES	- 3 491 289
TOTAL NET CASH FLOW	- 28 764
Effects of exchange rate changes	16 611 758
Cash and cash equivalents at the beginning of year	13 091 705
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	

These financial statements were authorized to be issued on 17 February 2023 by Organization's directors represented by:

Mrs. Secrieru Natalia, Executive director

Mrs. Gulica Natalia, Chief-accountant



PRINCIPAL ACCOUNTING POLICIES

1 Basis of presentation

The accompanying financial statements have been prepared in accordance with National Accounting Standards and regulations set by the Ministry of Finance of the Republic of Moldova and The National Commission for Financial Markets.

The accounting policy of the Organization is elaborated and approved according to the national regulations, based on the following fundamental accounting conventions:

- Going concern;
- Equality;
- Accrual basis.
- The accounting policy of the Company is prepared based on the:
 - Accounting and Financial Reporting Law No.287 from December 15, 2017;
 - Law on non-banking credit organizations no.1 from March 16, 2018, and subsequent amendments;
 - Tax Code No.1163 – XIII from April 24, 1997, and subsequent amendments;
 - National Accounting Standards and National Chart of Accounts approved by the Ministry of Finance of the Republic of Moldova on August 06th 2013, and subsequent amendments;
 - Rules for the make cash transactions in the national economy of Moldova, approved by Government Decision no.764 of 25 November 1992 and subsequent amendments;
 - Legal framework issued by the National Commission for Financial Markets;
 - Internal regulations of the Organization.

Accounting records of the Organization are kept in official language, using the currency of the Republic of Moldova, that being the Moldovan Leu (MDL). The Organization uses the double recording accounting system, that requires to keep accounting of assets, equity, debts, costs, expenses and revenues based on accounts. Financial transactions are recorded in the Smart Credit Management software.

All economic facts are recorded based on sources and summary documents. The Organization uses standard documents forms approved by the Ministry of Finance. When no standard forms exist, the Organization uses forms of documents approved by the management. Source documents are provided on paper.

The organization performs general inventory counts of assets and liabilities elements annually, according the Regulation on inventory counts approved by the Ministry of Finance and Ministry of Justice. The inventory of cash is done during every quarter of the current year.

Going concern

The Organization's management has made an assessment of the Organization's ability to continue as a going concern and is satisfied that the Organization has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Organization's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis.

Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below.

Foreign currency translation

The financial statements are presented in Moldovan lei ("MDL"), which is the organization's functional and presentational currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement.

Translation differences on non-monetary items, such as equity investments classified as available-for-sale financial assets, are included in the fair value reserve in equity. The year-end and average rates for the year were:

	2022		2021	
	USD	Euro	USD	Euro
Average for the period	18.9032	19.8982	17.6816	20.9255
Year end	19.1579	20.3792	17.7452	20.0938

Intangible assets

Acquired computer software licenses are recognized as intangible assets on the basis of the costs incurred to acquire and bring to use the software. Amortization of software is calculated based on straight-line method, considering their service life according to each software description/benefits.

Depreciation is calculated on a straight-line basis over 3-5 years.

Costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. Costs that are directly associated with the production of identifiable and unique software products controlled by the organization, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Direct costs include software development employee costs and an appropriate portion of relevant overheads.

Property, plant and equipment

Property and equipment and other assets are recorded at cost less accumulated depreciation. Depreciation is provided using the straight-line method over the estimated useful lives of assets. The useful life of fixed assets is determined according to Catalogue of fixed assets and intangible assets. The assets' residual value is determined for each asset particularly.

The assets' residual value and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Items of tangible fixed assets that are retired or otherwise disposed of are eliminated from the balance sheet along with the corresponding accumulated depreciation. Any gain or loss resulting from such retirement or disposal is included within the current income statement. The assets' repair is recognized either as a current expense or capitalized on the basis of the costs.

Intangible assets included the software Smart Credit Management, developed by SC Green Computers LLC (Romania) and maintained by Reality Soft (Romania) for non-banking credit organization and software's license. Intangible assets are stated at historical cost and are amortized using the straight-line method during their useful lives, which do not exceed five years.

Other assets

Inventories

The accounting of inventories is kept in quantity and value expression. Inventories are derecognized using the weighted average cost method. The inventory of tangible assets is done according to the Regulation of inventory, at least one time per year, for determining the real value of tangible fixed assets.

Inventory consists of fuel for own use, other materials and low value items. Inventories are stated at the purchase value. Small value items' residual value is not determined at initial recognition.

Accounts receivable

Accounts receivables include advances given, settlements with state budget/tax, receivable from employees.

Other current assets

Other current assets include other prepaid expenses (prepayment of office's insurance), maintenance fee of the software, account forms and other subscriptions.

Impairment losses on loans

Estimates and judgments are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under these circumstances. Changes in assumptions may have a significant impact on the financial statements in the period assumptions change. Management believes that the underlying assumptions are appropriate and the Organization's financial statements therefore present the financial position and results fairly. At the moment the provisions are created monthly, according to estimation of future losses from unpaid loans and receivables (related interest), which are recognized as non-performing loans (31st day overdue). Under reports the accountant calculates the amount of provision and accounts for them.

Provisions

Provisions are recognized when the Organization has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Organization expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit or loss net of any reimbursement.

Provisions are recognized according to Internal regulation approved by the board of the company according to the minute's nr.88 from 19.12.2022, and which are in correlation to recommendations of the National Commission for Financial Markets, "Regulation of classification of issued loan and related interests calculated by microfinance companies", established by decision no.60/4/2019 from 16.12.2019. During 2022 year, the organization portfolio was tested to provision monthly, and created/posted to provision. The created provisions are included in the loss account.

Financial liabilities

All financial liabilities are initially accounted in acquisition cost, which also includes all expenses related directly with the purchase. Adjusted acquisition cost shall be used for all further reflections. The purchase price for short-term financial liabilities is generally equal to their nominal value, which is why short-term financial liabilities are reflected on the balance sheet in the sum deemed to be paid.

In order to calculate long-term financial liabilities' adjusted purchase price, they are accounted by the fair value of gained remuneration. A financial liability is categorized as being short-term, if the liability is due within twelve months from the date of the balance sheet; or if the undertaking does not have an unconditional right to postpone the fulfillment of the payment liability for longer than twelve months from the date of the balance sheet. Obligations that stem from a loan agreement with a repayment term of up to twelve months from the date of the balance sheet are reflected as short-term, on the condition that the term of the repayment lapses prior to the approval of the annual report.

Borrowings

Borrowings are recognized initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Subsequently borrowings are stated at amortized cost and any difference between net proceeds and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest method.

Dividends

Dividends are not accounted for until they have been approved at the annual general meeting of the organization's shareholders. For 2022 year no dividends were approved and paid.

Other liabilities

Pension costs and employee's benefits

The Organization contributes in respect of its employees to the social and medical contribution at the statutory rates in force during the year at 33,0% (24% and 9%), based on gross salary payments. The cost of social contribution (24%) is charged to statement of revenue and expenses in the same period as the related salary cost.

The Company has no other obligation to provide pensions or other post retirement benefits to any of its management or staff, accordingly, no provision for future pension costs is required.

Income Tax

For 2022 year, according to the Income Tax Code the annual profits earned by Moldovan companies are taxed in Moldova at the rate 12%. Also the distribution of retained earnings is subject to the taxation at the rate 6% on the amount paid out as dividends. During 2022, according to the Tax Code, SMART CREDIT LLC paid income tax, the amount was calculated based on taxable income of 2022 year.

Income tax payable on profits, based on the applicable Moldovan tax law, is recognized as an expense in the period in which profits arise.

Income Recognition

Interest income is recognized to the extent that it is probable that the economic benefits will flow to the Organization and the interest income can be reliably measured. Operating revenue arising from the rendering of services comprises interest income on loans granted. Other operating income includes commission income in the form of penalties, etc.

Interest income and expense is recognized in income statement for all interest-bearing financial instruments. Fees and commissions are generally recognized on an accrual basis when the service has been provided. Other income is recognized on accrual basis at the moment of executing the respective transactions.

Liquidity risk

Liquidity risk is managed by each Organization. Organization's loan products are unsecured business and consumer loans with maturity of not less than 12 months and not longer than 180 months; the loan amounts of not less than approximately 100 EUR and not more than approximately 50.000,00 EUR equivalent in MDL (1.000.000,00 MDL), depending on the loan amount, maturity and type of customer.

In order to manage our liquidity, the organization can place liquidity in current accounts, term deposits and liquid financial instruments and will constitute and maintain at any date liquid assets a certain percentage of the total borrowings.

Client fraud or incapability

A client with original fraud intention or inability to repay is the second biggest possible source of financial loss. Measures to mitigate that risk belong to specific Organization's knowhow and are not disclosed in Annual Report Annex.

The Organization uses personal identification, personal contact verification, employment verification, cross verification of public databases, social links and statistical analysis of performing / nonperforming clients (a scorecard) to make the credit approval / rejection decision.

Approximately 65% of new loan applications are rejected by Organization. Client incapability or nonperformance risk is mitigated by regulating loan product parameters (maximum loan amount, maximum loan duration, maximum monthly repayment in relation to the client's salary, and commission fee) that particular client qualifies for. Majority of new clients can get loans for up to a year, with a higher APR (annualized percentage rate) to cover the increased risk of loss. Returning clients' choice or products increases, depending on their individual performance. The APR is reduced and the maturity can also be lengthened for up to 180 months.

General risk management policies

The management constantly observes the following ratios, and if necessary, makes adjustments into operations, into credit policy or in finance management according to:

- CPI - customer performance index – is the ratio of actually duly repaid loan installments against expected (contractually required) repayments within a tolerance period for repayment delays, which is normally 30 days; CPI is measured by whole portfolio, by different loan products, by customer Company's and by periods. CPI 100 means that all repayments are duly made, as expected according to the contracts. The Organization's target is CPI above 98 but it actually varies by loan product, customer Organization and even issuing offices (Moldovan regions).
- Organization's liabilities versus loan portfolio, where the target is to have loans portfolio increase faster than the Organization's liabilities;
- Debt collection rates;
- Number of operations performed by each employee, and time spent on various operations – to increase work efficiency;
- Organization's actual performance versus the budgeted performance.

Organization reviews the risk identification and management policies and procedures according to the change of Organization's activities and financial situation, several times a year. The usual review period is once a month, but extraordinary events (such as sharp exchange rate fluctuations or competition situation on the market) trigger immediate responses.

Loan Risk management

The Board and / or Credit Committee will assure a correct policy of administration of assets and liabilities. This policy defines the services of organization and market. It is part of the operational handbook. The Board will be reviewing the operational handbook at least two times a year.

Interest calculation

The Committee shall ensure that the interest rate on loans is set at a level sufficient to cover:

- Interest costs on funding
- Risk costs (2%),
- Eventual hedging costs,
- Administration expenses (9-16 %),
- and a ROE of at least 10 % to have 25 % equity in assets.

Thus, at present the organization's management believes that the 26 – 39 % annual interest rates on loans fulfill this goal.

The Committee must also ensure that the interest rate is fixed at a level comparable with other financial institutions in order not to lose existing customers and unattractive new ones.

Risk management in corruption

For businesses, corruption impedes business growth, escalates costs and poses serious legal and reputational risks. It also raises transaction costs, undermines fair competition, impedes long-term foreign and domestic investment, and distorts development priorities. Investors too understand that corruption can negatively impact value and pose financial, operational and reputational risks to their investments. (Source: UN Global Compact)

The organization's business is prepared to deal with corruption. So, the company annually performed an external audit of the financial statements, grant loans after decision of Credit Committee that considerably decrease some corruption problems.

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2 Cash in hand, current bank accounts and other cash equivalents

Cash includes cash in hand, current accounts in banks and other cash equivalents (electronic payments systems) in Moldovan Lei / MDL , EUR and USD.

	2022	2021
	MDL	MDL
Cash in hand	643 460	1 595 623
Current at bank	890 080	4 216 197
Cash at bank - foreign currency	11 283 662	10 652 842
Other cash	274 503	147 096
TOTAL	13 091 705	16 611 758

2.1 Investments in securities and shares

	2022	2021
	MDL	MDL
Share in the capital of "Smart-Program" Ltd	220 000	200 000
TOTAL	220 000	200 000

3 Loans and borrowings to customers, receivables on income accrued

	Short-term		Long-term		Total	
	<i>secured</i>	<i>Unsecured</i>	<i>secured</i>	<i>unsecured</i>	<i>secured</i>	<i>unsecured</i>
Agriculture/ food industry	-	612 979	1 695 000	20 362 854	1 695 000	20 975 833
Real estate/ Development	-	1 694 291	180 370	56 957 962	180 370	58 652 253
Consumer loans	-	2 153 649	-	17 378 063	-	19 531 712
Industry/ Energy/ Trade	-	1 722 082	-	34 533 451	-	36 255 533
Other purposes	-	104 179	-	391 690	-	495 869
Total loans and borrowings		6 287 181	1 875 370	129 624 019	1 875 370	135 911 200
Receivables on income accrued (interests on loans, incl. interests paid in advance, penalties, etc.)						1 995 690

Loans are granted by persons under the loan agreements. The number of loan beneficiaries at 31.12.2022 was 3 352 persons.

The maximum amount of the loan to a beneficiary at 31.12.2022 was:

- a) 1.000.000,00 MDL – secured loans for business destination;
- b) 500.000,00 MDL – unsecured loans for business destination;

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Under the terms of maturity, loans and interest at 31.12.2022 are classified as follows:

Maturity	Granted loans		Total granted loans	Interests on loans*
	<i>secured</i>	<i>unsecured</i>		
A	1	2	3=1+2	4
Up to 1 month	-	5 830 971	5 830 971	1 429 685
From 1 to 3 months	-	9 782 480	9 782 480	198 623
From 3 months to 1 year	257 502	40 437 237	40 694 739	367 381
From 1 to 3 years	572 268	59 301 697	59 873 965	-
From 3 to 5 years	561 310	17 313 612	17 874 922	-
More than 5 years	484 290	3 245 202	3 729 492	-
Total	1 875 370	135 911 200	137 786 570	1 995 690

* - including interests paid in advance and penalties

All loans and receivables are recognized in the balance sheet when cash is advanced to borrowers.

A credit risk allowances for loan impairment is established if there is objective evidence that the Organization will not be able to collect all amounts due. Management uses estimates based on historical loss experience for assets with similar credit risk characteristics and current economic climate in which the borrowers operate. The methodology and assumptions used are reviewed regularly to reduce any differences between loss estimates and actual loss experience. Nevertheless, it is possible, that outcomes within the next financial year that are different from assumptions could require a material adjustment to the carrying amount of the asset or liability affected. When a loan is uncollectible, it is written off against the related allowances for credit losses; subsequent recoveries are credited to the income statement.

4 Provisions for loans and borrowings impairment and for interests on loans and borrowings

Loans/ interests categories	Value		Quota (%)		Provision	
	Loan	Accrued interest	Loan	Interest	Loan	Interest
A	1	4	5	6	7=1*5	8=4*6
Standard	17 794 255	238 505	2	2	355 885	4 770
Watch	115 401 847	1 611 349	5	5	5 770 098	80 567
Sub-standard	52 059	894	30	30	15 618	268
Doubtful	3 819 325	160 776	60	60	2 291 595	96 466
Loss	719 084	37 663	100	100	719 084	37 663
Total	137 786 570	2 049 186	x	x	9 152 280	219 734

The assessment of provisions requires the application of management's judgment and estimates, as to the probability of an outflow of resources, the probability of recovery of resources from corresponding sources including security or collateral or insurance arrangements where appropriate, and the amounts and timings of such outflows and recoveries, if any. This judgment is included into Internal regulations of the Organization approved by Minute nr.88 from 19.12.2022, and which are in correlation recommendation of the National Commission for Financial Markets, "Regulation of classification of issued loan and related interests calculated by microfinance companies", established by decision no.60/4/2019 from 16.12.2019. During 2022 year, the organization's portfolio was tested to provision monthly, and created/posted to provision. The created provisions are included in the loss account.

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5 Property, plant, equipment and intangible assets

	Assets at the end of 2021	Additions	Disposals	Assets at the end of 2022	Accum. depreciation 2022	Net book value, at the end of 2022
	MDL	MDL	MDL	MDL	MDL	MDL
<i>Property, plant, equipment:</i>						
Office building	2 249 424	-	-	2 249 424	369 455	1 879 969
Car and vehicles	1 151 742	-	-	1 151 742	597 793	553 948
Equipment and other fixed assets	1 475 623	522 689	150 084	1 848 228	743 377	1 104 851
<i>Intangible assets:</i>						
Software's license	64 274	24 800	24 480	64 594	24 217	40 377
Computer software	-	21 045	-	21 045	3 507	17 538
Total Assets	4 941 063	568 534	174 564	5 335 033	1 738 349	3 596 683
Less accumulated depreciation	1 338 264	757 357	357 272	1 738 349	x	x
Net book value	3 602 799	x	x	3 596 683	x	x

6 Other assets

	At the end of year 2022	At the end of year 2021
Small value items, net value	325 494	287 524
Payments in advances	196 722	6 806
Settlements with state budget	157 627	11 953
Other current receivables	-	15 367
Prepaid expenses	368 848	270 329
Other current assets	820 806	696 719
Total Other assets	1 869 497	1 288 698

7 Bank credits, loans and borrowings received / Accrued Interest

Long-term bank credits, loans and borrowings, including:

Credit contracts dated 10.07.2017 and 23.11.2017

BC Moldova Agroindbank SA

Loans and borrowings contracts, individuals*

* including the subordinated loans in amount of 10 139 756 MDL

Addendums to Loan Agreements with Dosca I. dated 08.06.2022

Long-term loans from unrelated parties, including:

Amended and Restated KIVA Contract dated 15-15.10.2015, KIVA Microfond, California Non-Profit Public Benefits Corp.

COOPEST Netherlands BV Senior Loan Agreement dated 13.12.2016 and 28.12.2017

Helenos / COOPEST Netherlands BV Loan Agreement dated 18.08.2021

GLS Alternative Investments-Mocrofinanzfonds Contract 201903-0120 dated 07.03.2019

Fondation Grameen Credit Agricole Contract dated 06.12.2019

Fondation Grameen Credit Agricole Contract dated 19.01.2021

EMF MicrofinanceFund ,AGmvK' Loan Agreement dated 02.09.2021

Total Long-term Financial liabilities

Ending balance, year 2022	In foreign currency	Ending balance, year 2021	In foreign currency
MDL	EUR / USD	MDL	EUR / USD
41 304 140	N/A	53 491 975	N/A
27 855 959	N/A	37 201 425	N/A
13 448 180	N/A	16 290 550	N/A
85 564 307	-	70 079 749	-
10 940 104	571 049 USD	9 250 826	521 314 USD
6 113 760	300 000 EUR	9 042 210	450 000 EUR
10 189 600	500 000 EUR	10 046 900	500 000 EUR
12 737 000	625 000 EUR	6 028 140	300 000 EUR
-	N/A	4 765 000	N/A
28 802 603	1 413 333 EUR	10 046 900	500 000 EUR
16 781 240	N/A	20 899 773	N/A
126 868 446	x	123 571 724	x

Accrued Interest on:

Credit contracts dated 10.07.2017 and 23.11.2017

BC Moldova Agroindbank SA

Loans and borrowings contracts, individuals*

* including the accrued interests related to the subordinated loans in amount of 744 010 MDL

Addendums to Loan Agreements with Dosca I. dated 08.06.2022

Amended and Restated KIVA Contract dated 15-15.10.2015, KIVA Microfond,

California Non-Profit Public Benefits Corp.

COOPEST Netherlands BV Senior Loan Agreement dated 13.12.2016 and 28.12.2017

Helenos / COOPEST Netherlands BV Loan Agreement dated 18.08.2021

GLS Alternative Investments-Mocrofinanzfonds Contract 201903-0120 dated 07.03.2019

Fondation Grameen Credit Agricole Contract dated 06.12.2019

Fondation Grameen Credit Agricole Contract dated 19.01.2021

EMF MicrofinanceFund ,AGmvK' Loan Agreement dated 02.09.2021

Total Interests on bank credits, loans and borrowings received

Ending balance, year 2022	In foreign currency	Ending balance, year 2021	In foreign currency
MDL	EUR / USD	MDL	EUR / USD
99 099	-	124 328	-
806 607	-	493 111	-
1 553 187	81 073 USD	1 301 852	73 364 USD
-	0 EUR	-	0 EUR
27 172	1 333 EUR	26 791	1 333 EUR
91 952	4 512 EUR	171 803	8 550 EUR
-	N/A	33 884	N/A
80 972	3 973 EUR	26 791	1 333 EUR
654 525	N/A	816 148	N/A
3 313 514	x	2 994 708	x

Current and long-term liabilities are recorded at the amount of proceeds expected to be paid to satisfy these liabilities in the normal course of activities.
Long-term loans are stated at cost, interest payable on these is included in the result for the corresponding period.

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8 Other liabilities

	Ending balance, year 2022	Ending balance, year 2021
	MDL	MDL
Payables to employees	248 430	6 313
Debt Insurance	7 219	4 486
Other payables	19 587	19 002
Payables to state budget	16 079	170 926
Total Other liabilities	291 315	200 727

9 Interest income on granted loans and borrowings

	2022	2021
	MDL	MDL
Interest income on:		
Granted loans and borrowings	36 877 531	27 247 222
Total Interest income on granted loans and borrowings	36 877 531	27 247 222

10 Other interest expenses

	2022	2021
	MDL	MDL
Interest expenses on granted credits, loans and borrowings	12 416 519	9 522 456
Total Other interest expenses	12 416 519	9 522 456

11 Net profit/ (loss) on provisions recognition/derecognizing

	2022	2021
	MDL	MDL
Provisions derecognizing income	6 096 424	5 008 510
Provisions recognition expenses	9 185 273	8 368 062
Total Net profit/ (loss)	-3 088 849	-3 359 552

12 Other operating income

	2022	2021
	MDL	MDL
Commissions	4 503 511	6 445 210
Penalties, fines	1 700 592	1 111 083
Other income	896 446	1 144 264
Total Other operating income	7 100 549	8 700 557

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13 General and administrative expenses

	2022	2021
	MDL	MDL
Administrative staff and management costs	11 211 583	8 602 704
Depreciation of intangible and fixed assets	757 357	620 772
Travel	-	270 267
Other general and administrative expenses	7 135 996	5 951 342
Total General and administrative expenses	19 104 936	15 445 085

14 Other operating expenses

	2022	2021
	MDL	MDL
Fines and penalties	-	-
Other expenses	130 980	22 057
Total Other operating expenses	130 980	22 057

15 Financial profit/ (loss) - Net

	2022	2021
	MDL	MDL
INCOME		
Foreign exchange gain	13 918 092	4 813 515
Other	-	-
LOSS		
Foreign exchange loss	14 850 387	5 213 207
NET FINANCIAL PROFIT / (LOSS)	-932 295	-399 692

16 Income tax expenses

	2022	2021
	MDL	MDL
Current income tax expenses	1 073 733	1 048 217
INCOME TAX EXPENSES	1 073 733	1 048 217

Signed by Organization's management:

Mrs. Secrieru Natalia, Executive director

Mrs. Gulica Natalia, Chief-accountant

S. Secrieru
N. Gulica

